

# Interest Rates and Fees for Retail and Corporate Loans

# Interest Rates on Personal Loans, Housing Loans and Auto Loans Personal Loans

| Loan Type                   | Customer Segment  | Nominal Interest Rate<br>(Overnight interbank+Spread) |
|-----------------------------|---|---|
|                             | Employees of public sector &<br>accredited companies with salary<br>of JOD 500 or above | 9.50 %  |
| Personal Loans              | Employees of public sector &<br>accredited companies with salary<br>less than JOD 500   | 10.50 %   |
|                             | Employees of non-accredited company   |   |
|                             | Cash to cash Loans  | 11 %  |
|                             | Self-employed customers   |   |
| Mar Davidant Mantanan Laura | Salaried  | 9.50 %  |
| Non-Resident Mortgage Loans | Self-employed   | 10 %  |

# **Housing Loans**

# 1. The Transformer Salaried customer

| Loan Type     | Segment                               | Loan to Value             | Nominal Interest Rate<br>(Overnight interbank + Spread) |
|---------------|---------------------------------------|---------------------------|---|
|               |                                       | less than 80%             | 6.99%   |
|               | Salary Transferred 1,000              | from 80% -less than 90%   | 7.25%   |
| Housing Loans | & above                               | from 90% - less than 100% | 7.5%  |
|               |                                       | less than 80%             | 7.25%   |
|               | Salary Transferred less<br>than 1,000 | from 80% - less than 90%  | 7.5%  |
|               |                                       | from 90% - less than 100% | 7.75%   |

# 2. Self- employed and Expatriates

| Loan Type     | Segment                  | Loan to Value            | Nominal Interest Rate<br>(Overnight interbank + Spread) |
|---------------|--------------------------|--------------------------|---|
| Housing Loans | Monthly income 1,000     | less than 80%            | 8.25%   |
|               | & above                  | from 80% - less than 90% | 8.75%   |
|               | Monthly income less than | less than 80%            | 8.75%   |
|               | 1,000                    | from 80% - less than 90% | 9.25%   |

#### **Auto Loans**

| Loan Type  | Customer Segment                            | Interest Rate (Flat) |
|------------|---|----------------------|
| Auto Loans | Salaried                                    | 4.75%                |
|            | Non Salaried (All Other Customers Segments) | 5.25%                |
|            | Expatriats and Foreigners                   | 5.50%                |
|            | (50%-50%) Financing Loans                   | 5%                   |

Interest Rates and Fees on Small Business Loans

| Nominal Interest Rate<br>(Overnight interbank+Spread) |  |  |  |
|---|--|--|--|
| 10.75 %   |  |  |  |
| 10.75 %   |  |  |  |
| 10.75 %   |  |  |  |
| 10.25 %   |  |  |  |
| 10.25 %   |  |  |  |
| 10.25 %   |  |  |  |
| 7.75 %  |  |  |  |
| 10.25 %   |  |  |  |
| 10.75 %   |  |  |  |
|   |  |  |  |

1% commission is applied to all the loans above (for the first year) Except Tourism Loan and Fixed Assets Loan.

# Interest Rates and Fees on Corporate Loans (Direct Credit Facilities)

| T T  | Interest Rate |         |  |  |  |
|--|---------------|---------|--|--|--|
| Loan Type  | Minimum       | Maximum |  |  |  |
| Prime Lending Rate                                     | 9.70%         | 9.70%   |  |  |  |
| Tenor of 1 year  | 10.25 %       | 12.25 % |  |  |  |
| Tenor of 3 years or less                               | 10.25 %       | 12.25 % |  |  |  |
| Tenor exceeding 3 years                                | 10.25 %       | 12.25 % |  |  |  |
| 1% annual commission is applied to all the loans above |               |         |  |  |  |

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 25,000         | 1                   | 9.50 %                      | 1%                     | 2                              | 11.16 %          | 2,635                 | 10                        |
| 25,000         | 2                   | 9.50 %                      | 1%                     | 2                              | 10.77 %          | 1,155                 | 22                        |
| 25,000         | 3                   | 9.50 %                      | 1%                     | 2                              | 10.62 %          | 851                   | 34                        |
| 25,000         | 4                   | 9.50 %                      | 1%                     | 2                              | 10.53 %          | 658                   | 46                        |
| 25,000         | 5                   | 9.50 %                      | 1%                     | 2                              | 10.48 %          | 546                   | 58                        |
| 25,000         | 6                   | 9.50 %                      | 1%                     | 2                              | 10.44 %          | 473                   | 70                        |
| 25,000         | 7                   | 9.50 %                      | 1%                     | 2                              | 10.41 %          | 421                   | 82                        |
| 25,000         | 8                   | 9.50 %                      | 1%                     | 2                              | 10.39 %          | 384                   | 94                        |
| 25,000         | 9                   | 9.50 %                      | 1%                     | 2                              | 10.37 %          | 355                   | 106                       |
| 25,000         | 10                  | 9.50 %                      | 1%                     | 2                              | 10.36 %          | 332                   | 118                       |

#### Examples on Effective Annual Percentage rate (APR) calculation for personal loans

### Examples on Effective Annual Percentage rate (APR) calculation for housing loans

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 100,000        | 1                   | 6.99%                       | 1%                     | 2                              | 8.22%            | 10,367                | 10                        |
| 100,000        | 5                   | 6.99%                       | 1%                     | 2                              | 7.58%            | 2,049                 | 58                        |
| 100,000        | 10                  | 6.99%                       | 1%                     | 2                              | 7.48%            | 1,184                 | 118                       |
| 100,000        | 15                  | 6.99%                       | 1%                     | 2                              | 7.44%            | 913                   | 178                       |
| 100,000        | 20                  | 6.99%                       | 1%                     | 2                              | 7.43%            | 787                   | 238                       |
| 100,000        | 25                  | 6.99%                       | 1%                     | 2                              | 7.41%            | 717                   | 298                       |

Examples on Effective Annual Percentage rate (APR) calculation for auto loans offered to salaried customers

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest Rate<br>(Flat) | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|------------------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 10,000         | 1                   | 4.75%                              | 1%                     | 2                              | 10.80 %          | 1,048                 | 10                        |
| 10,000         | 2                   | 4.75%                              | 1%                     | 2                              | 10.10 %          | 498                   | 22                        |
| 10,000         | 3                   | 4.75%                              | 1%                     | 2                              | 9.72 %           | 336                   | 34                        |
| 10,000         | 4                   | 4.75%                              | 1%                     | 2                              | 9.57 %           | 259                   | 46                        |
| 10,000         | 5                   | 4.75%                              | 1%                     | 2                              | 9.26 %           | 213                   | 58                        |
| 10,000         | 6                   | 4.75%                              | 1%                     | 2                              | 9.26 %           | 184                   | 70                        |
| 10,000         | 7                   | 4.75%                              | 1%                     | 2                              | 9.14 %           | 163                   | 82                        |
| 10,000         | 8                   | 4.75%                              | 1%                     | 2                              | 8.95 %           | 147                   | 94                        |
| 10,000         | 9                   | 4.75%                              | 1%                     | 2                              | 8.86 %           | 135                   | 106                       |
| 10,000         | 10                  | 4.75%                              | 1%                     | 2                              | 8.69 %           | 125                   | 118                       |

Examples on Effective Annual Percentage rate (APR) calculation for auto loans offered to self-employed customers

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest Rate<br>(Flat) | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|------------------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 10,000         | 1                   | 5.25%                              | 1%                     | 2                              | 11.69 %          | 1,053                 | 10                        |
| 10,000         | 2                   | 5.25%                              | 1%                     | 2                              | 10.90 %          | 502                   | 22                        |
| 10,000         | 3                   | 5.25%                              | 1%                     | 2                              | 10.53 %          | 340                   | 34                        |
| 10,000         | 4                   | 5.25%                              | 1%                     | 2                              | 10.37 %          | 263                   | 46                        |
| 10,000         | 5                   | 5.25%                              | 1%                     | 2                              | 10.25 %          | 218                   | 58                        |
| 10,000         | 6                   | 5.25%                              | 1%                     | 2                              | 10.04 %          | 188                   | 70                        |
| 10,000         | 7                   | 5.25%                              | 1%                     | 2                              | 9.90 %           | 167                   | 82                        |
| 10,000         | 8                   | 5.25%                              | 1%                     | 2                              | 9.70 %           | 151                   | 94                        |
| 10,000         | 9                   | 5.25%                              | 1%                     | 2                              | 9.60 %           | 139                   | 106                       |
| 10,000         | 10                  | 5.25%                              | 1%                     | 2                              | 9.42 %           | 129                   | 118                       |

| <b>Examples on Effective</b> | Annual Percentage | rate (APR) | calculation for | or business loans |
|------------------------------|-------------------|------------|-----------------|-------------------|
|------------------------------|-------------------|------------|-----------------|-------------------|

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 25,000         | 1                   | 10.25%                      | 1%                     | 3                              | 12.34 %          | 2,934                 | 9                         |
| 25,000         | 2                   | 10.25%                      | 1%                     | 3                              | 11.43 %          | 1,323                 | 21                        |
| 25,000         | 3                   | 10.25%                      | 1%                     | 3                              | 11.11 %          | 885                   | 33                        |
| 25,000         | 4                   | 10.25%                      | 1%                     | 3                              | 10.94 %          | 682                   | 45                        |
| 25,000         | 5                   | 10.25%                      | 1%                     | 3                              | 10.84 %          | 565                   | 57                        |

#### Examples on Effective Annual Percentage rate (APR) calculation for Fixed Assets Loans

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|--------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 25,000         | 1                   | 10.25%                   | 0%                     | 3                              | 10.43 %          | 2,934                 | 9                         |
| 25,000         | 2                   | 10.25%                   | 0%                     | 3                              | 10.42 %          | 1,323                 | 21                        |
| 25,000         | 3                   | 10.25%                   | 0%                     | 3                              | 10.42 %          | 885                   | 33                        |
| 25,000         | 4                   | 10.25%                   | 0%                     | 3                              | 10.42 %          | 682                   | 45                        |
| 25,000         | 5                   | 10.25%                   | 0%                     | 3                              | 10.41 %          | 565                   | 57                        |
| 25,000         | 6                   | 10.25%                   | 0%                     | 3                              | 10.41 %          | 489                   | 69                        |
| 25,000         | 7                   | 10.25%                   | 0%                     | 3                              | 10.40 %          | 436                   | 81                        |

# Examples on Effective Annual Percentage rate (APR) calculation for My Clinic loans

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 50,000         | 1                   | 10.25%                      | 1%                     | 3                              | 12.25 %          | 5,868                 | 9                         |
| 50,000         | 2                   | 10.25%                      | 1%                     | 3                              | 11.34 %          | 2,646                 | 21                        |
| 50,000         | 3                   | 10.25%                      | 1%                     | 3                              | 11.02 %          | 1,770                 | 33                        |
| 50,000         | 4                   | 10.25%                      | 1%                     | 3                              | 10.86 %          | 1,363                 | 45                        |
| 50,000         | 5                   | 10.25%                      | 1%                     | 3                              | 10.76 %          | 1,129                 | 57                        |

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 25,000         | 1                   | 7.75%                       | 0%                     | 3                              | 7.93 %           | 2,896                 | 9                         |
| 25,000         | 2                   | 7.75%                       | 0%                     | 3                              | 7.93 %           | 1,290                 | 21                        |
| 25,000         | 3                   | 7.75%                       | 0%                     | 3                              | 7.92 %           | 853                   | 33                        |
| 25,000         | 4                   | 7.75%                       | 0%                     | 3                              | 7.92 %           | 649                   | 45                        |
| 25,000         | 5                   | 7.75%                       | 0%                     | 3                              | 7.92 %           | 532                   | 57                        |
| 25,000         | 6                   | 7.75%                       | 0%                     | 3                              | 7.91 %           | 456                   | 69                        |
| 25,000         | 7                   | 7.75%                       | 0%                     | 3                              | 7.91 %           | 403                   | 81                        |

#### Examples on Effective Annual Percentage rate (APR) calculation for Tourism loan

Examples on Effective Annual Percentage rate (APR) calculation for real estate investment loans for leasing purposes

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 70,000         | 1                   | 10.75%                      | 1%                     | 6                              | 12.34 %          | 12,526                | 6                         |
| 70,000         | 2                   | 10.75%                      | 1%                     | 6                              | 11.69 %          | 4,404                 | 18                        |
| 70,000         | 3                   | 10.75%                      | 1%                     | 6                              | 11.43 %          | 2,784                 | 30                        |
| 70,000         | 4                   | 10.75%                      | 1%                     | 6                              | 11.30 %          | 2,094                 | 42                        |
| 70,000         | 5                   | 10.75%                      | 1%                     | 6                              | 11.21 %          | 1,713                 | 54                        |
| 70,000         | 6                   | 10.75%                      | 1%                     | 6                              | 11.15 %          | 1,472                 | 66                        |
| 70,000         | 7                   | 10.75%                      | 1%                     | 6                              | 11.11 %          | 1,308                 | 78                        |
| 70,000         | 8                   | 10.75%                      | 1%                     | 6                              | 11.08 %          | 1,188                 | 90                        |

Examples on Effective Annual Percentage rate (APR) calculation for real estate investment loans for sales purposes

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 70,000         | 2                   | 10.75%                      | 1%                     | 12                             | 11.51 %          | 6,772                 | 12                        |
| 70,000         | 3                   | 10.75%                      | 1%                     | 12                             | 11.33 %          | 3,570                 | 24                        |
| 70,000         | 4                   | 10.75%                      | 1%                     | 12                             | 11.23 %          | 2,506                 | 36                        |
| 70,000         | 5                   | 10.75%                      | 1%                     | 12                             | 11.16 %          | 1,978                 | 48                        |

# Examples on Effective Annual Percentage rate (APR) calculation for small enterprise reducing loans

| Loan<br>Amount | Tenor<br>(in years) | Nominal<br>Interest<br>Rate | Granting<br>Commission | Grace<br>Period (in<br>months) | Effective<br>APR | Installment<br>Amount | Number of<br>Installments |
|----------------|---------------------|-----------------------------|------------------------|--------------------------------|------------------|-----------------------|---------------------------|
| 30,000         | 1                   | 10.75%                      | 1%                     | 3                              | 12.81 %          | 3,530                 | 9                         |
| 30,000         | 2                   | 10.75%                      | 1%                     | 3                              | 11.90 %          | 1,596                 | 21                        |
| 30,000         | 3                   | 10.75%                      | 1%                     | 3                              | 11.58 %          | 1,070                 | 33                        |
| 30,000         | 4                   | 10.75%                      | 1%                     | 3                              | 11.42 %          | 826                   | 45                        |
| 30,000         | 5                   | 10.75%                      | 1%                     | 3                              | 11.32 %          | 685                   | 57                        |

#### Notes:

- Nominal interest rate is an aggregate of a one year OVERNIGHT INTERBANK interest rate starting from 1/7/2018 (as issued by The Central Banks in Jordan) and a spread that is changed on a monthly basis (except for auto loans and advanced loans).
- Nominal interest rate befor 1/7/2018 is an aggregate of a one year JODIBOR interest rate (as issued by The Association of Banks in Jordan) and a spread that is changed on a daily basis.
- The date of the periodic adjustment for interest rate for loans every 12 months.
- For all retail loans the Effictive Annual Percentage Rate cost is measured based on nominal interest rate and commission stated in the examples above ( APR ).
- 1% will be added to interest rate if the loan is offered to Non Jordanians (customers not carrying a national ID number) applicable to personal loans, housing loans and advanced Loans.
- For the first year a 1% granting commission is due for all loans except for advanced Loans.
- For personal loans against foreign currency cash collaterals, a spread of 5.15% to be fixed plus OVERNIGHT INTERBANK.
- The above prices are valid from 04/12/2019 for all loans.
- Overnight Interbank is the monthly rate of the effective interest rate in the interbank lending market announced by the Central Bank of Jordan.
- The value of the loan, installments and duration included in the examples are only for clarification.
- Customer is entitled to refund the interest paid and undue on Auto loans granted before 2/2/2014 and Advanced loans to customers who wish to pay early from the date the original date with the possibility of meeting the early Payment Commission up to a maximum of 1% (according to the Bank's commission and Fee pricing), and Corresponds to the bank's conditions