

Report of the Board of Directors to the General Assembly of the Shareholders' 10th Annual Meeting for the Fiscal Year Ending December 31, 1983.

> General Management and Main Branch, Amman The Hashemite Kingdom of Jordan

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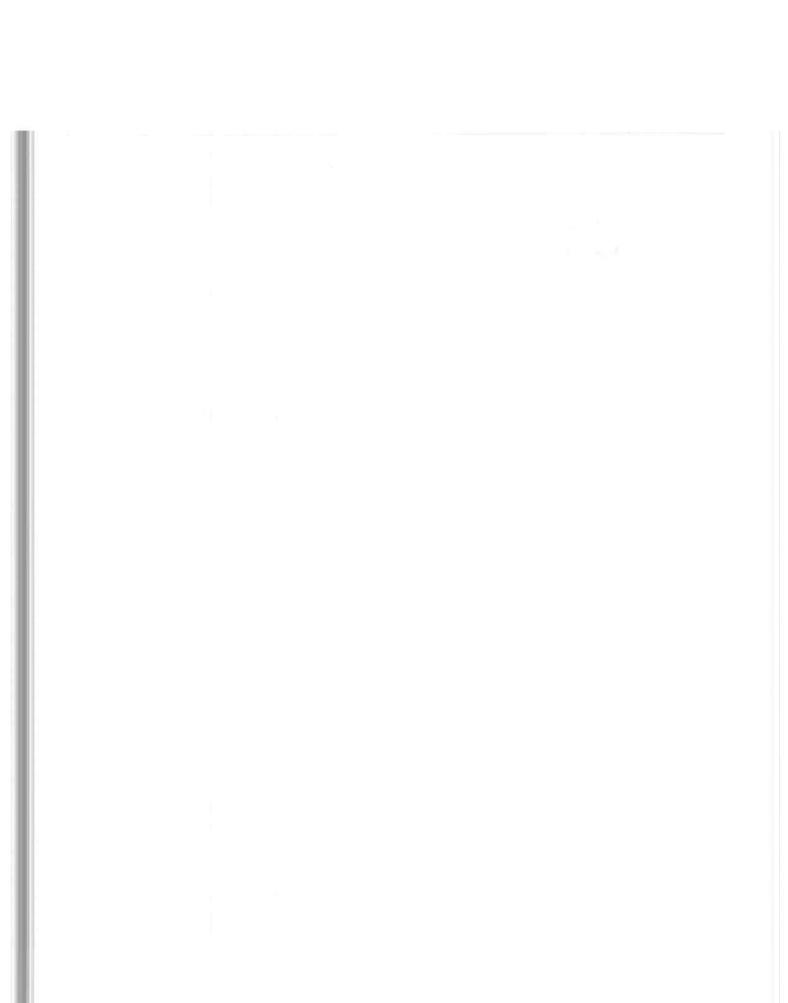
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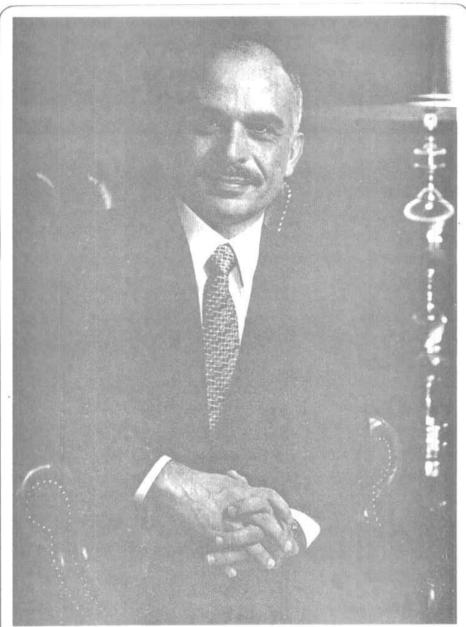
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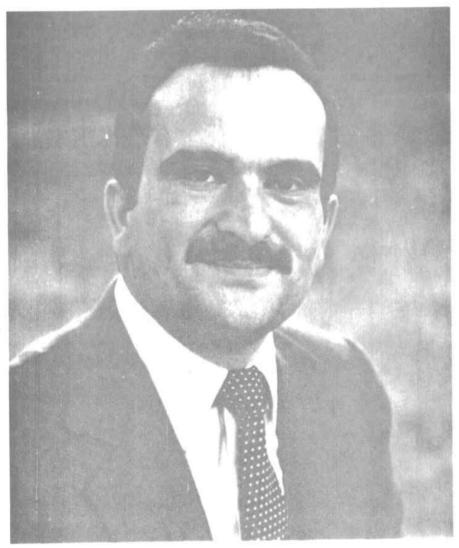
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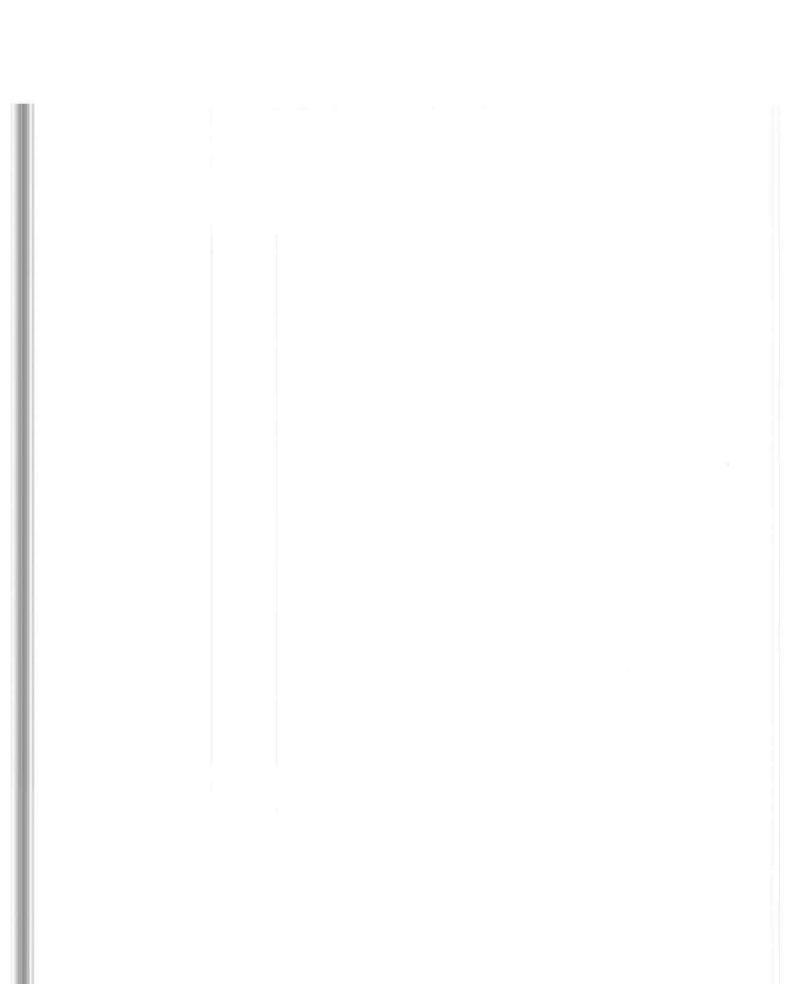


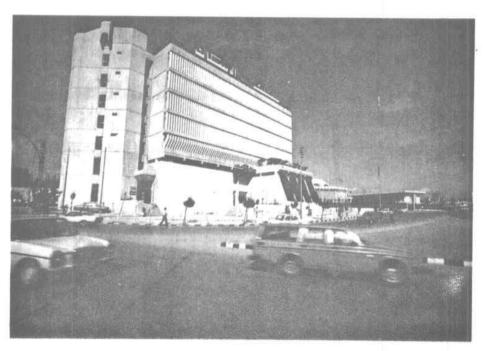


نوم ماعوم لی را در لعدر الدور ادر المی از در مؤد می ادر از می الدور الد



الحد الاعود، رة بل الاعاد والنار والتقديد . وفقام الرق على الاعاد والنار . المد الاتار والنار . المد الاتار عدد





Bank Headquarters and Main Branch

#### BOARD OF DIRECTORS MR. ZUHAIR KHOURI Chairman and Director General

Mr. YUSIF AL RIFA'I¥

Representative of Kuwait Real Estate Investment Consortium, on Behalf of Kuwait Ministry of Finance.

Representatives of Ordinary and Special Shares Holders

Mr. ABDUL GHANI JARDANEH Representative of the Ministry of Finance.

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Representative of the Central Bank of

Jordan.

H. E. Mr. HAMDALLAH

NABULSI

Mr. FAWAZ ZO'BI

General Manager of the Housing

Corporation.

MR. ABDUL KADER ALKADY Representative of the Ministry of

Finance and Petroleum, Government

of Oatar

Representative of Preferred Shares Holders

MR. IBRAHIM AL - IBRAHIM Chairman of Arab African

International Bank

H.E. BURHAN KAMAL Director of Jordan Cigarettes and

Tobacco Co.

MR. JAWDAT SHASHA'A Chairman of Jordan Insurance

Company.

MR. ABDUL MOHSIN KATTAN Chairman of Al - Mal Group-London.

MR. MUNTHER FAHOUM Assistant General Manager - Arab

Bank Ltd.

AUDITORS: SABA AND CO.

MR. Rifa'i Replaced MR. Fawzi Al - Sabih On 1 8 1983

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#### Chairman's Message

The Board of Directors of the Housing Bank is pleased to present to you its tenth Annual Report about the Bank's main activities and accomplishments during 1983. During the last ten years the Bank continued its perseverance work successfully and occupied its distinguished position among Jordanian banking institutions and Arab and international financial circles as well. The Bank ranks first in the Jordanian banking sector in terms of number of domestically operating branches, and second with respect to total volume of deposits, in addition to being the biggest specialised credit institution in Jordan. During the Bank's years of operation, which are short when compared with other institutions, the Bank with your support and confidence achieved good growth rates.

The Bank successfully played a leading role in solving the housing problem in Jordan by granting (24446) housing loans during the last ten years, totalling JD (245.6) million to partially finance (51341) housing units benefiting all classes of society especially those of limited and middle income groups.

The Bank established and operated during this period a network of (65) branches, covering almost all regions of the kingdom, aiming at offering banking services, particularly to those areas which were deprived of them.

During 1983 the Bank established and operated (13) new branches which joined old branches in extending banking services to the Bank's increasing customers (288872 customers) all over the country.

During that period, the Bank achieved moderate growth rates in assets and investments. Total assets by the end of 1983 amounted to JD (292.8) million and were invested according to a carefully adopted policy based on diversification of investments and giving absolute priority to mortgages.

Where national economy is concerned the Bank played a significant role represented by financing and subscribing in more than 35 national companies with equity shareholdings of JD (13) million. During that period the Bank paid serious attention to strengthening its financial position by forming appropriate reserves and consolidating them year after year. Total build - up reserves by the end of 1983 amounted to JD (10.7) million, representing 89% of the paid - up capital.

By reviewing the balance sheet, you will notice that your institution continued achieving more accomplishments and growth for the tenth consecutive years. Inspite of the events, circumstances and the recession which affected the whole area including Jordan, the Bank achieved good trowth rates in 1983.

Total assets increased from JD (228.7) million at the end of 1982 to JD (292.8) million by the end of 1983. Deposits also grew from JD (168.5) million as at the end of 1982 to JD (211.8) million by the end of 1983, an increase of JD (43.3) million Loans & credit facilities balance increased from JD (155.7) million to JD (197.8) million by the end of 1983, an increase of JD (42.1) million.

Despite the growth in assets and deposits, the Bank's net profit for 1983 amounted to JD (2.2) million compared to JD (3.3) million for 1982. Such decrease in profits, which occured for the first time since the Bank was established is mainly due to interest rate cut on Ioans and credit facilities as decided by the Central Bank of Jordan to narrow the margin between interest rates on Ioans and deposits, at the same time, the Bank continued to finance housing projects at interest rates below those approved by the Central Bank, in addition to that the Bank's portfolio contains a good sum of equity shareholdings in development projects which have not yet generated any income to the Bank. Moreover, the income from the Bank's huge real estate investments in Shmeisani Centre did not appear in the financial statements of 1983 which will start to appear in the 1984 statements. Furthermore, the Bank's revenues for this year have been decreased due to the expenses of (13) new branches, and it is public knowledge that expenses far exceed revenues of new branches during the first years of operation.

In light of these figures the Board of Directors recommends distributing a dividend at a rate of (10%) of the par value of the preferred and special shares and the remaining net profit will be transferred to statutory and special reserves, hence augmenting previous balance of reserves from JD (9.7) million to JD (10.7) million, an increase of JD (1) million, or (10%).

The Board of Directors takes this opportunity to express its sincere thanks and appreciation to the Government of the Hashemite Kingdom of Jordan and its institutions, especially the Central Bank of Jordan, the Housing Corporation, Land Registration Departments, local governors, various mass media agencies, municipalities and village councils for their close co-operation.

The Board extends thanks to the management and staff of the Housing Bank for their relentness efforts to achieve the Bank's goals, enhance performance and render better services inside and outside Jordan.

The Board hopes to continue enjoying your support and confidence and wishes to assure you that it will adhere to the Bank's objectives of providing decent housing for all families of this country and of participating in financing various development projects.

May God guide us in serving this country under the wise leadership of his Majesty King Hussein and His beloved Crown Prince.

> ZUHAIR KHOURI CHAIRMAN OF THE BOARD

#### The Bank's Accomplishments and Developments During 1983

#### CAPITAL AND RESERVES.

The Bank's capital did not change this year, its paid - up capital remained at JD (12) million, representing that portion of capital which was offered to the public and was subscribed in full. Various reserves accumulated in the past ten years largely grew to touch JD (10,7) million at the end of 1983, rising to (89%) of paid - up capital.

This increase in the Bank's reserves was a manifestation of a careful policy of augmenting various reserves to internally finance expansions of the Bank's services, strengthen its financial position and reinforce its customers' confidence.

Table (1) shows the growth in main items of the Bank's Balance Sheet during the last five years.

Table (1)
Growth in the Bank's Main Items of Balance Sheet 1979 - 1983
(JD million)

Year Item	1979	1980	1981	1982	1983
Cash, at Banks & Other Liquid Assets.	22.1	38.3	61.1	42.5	41
Loans and Credit Facilities	81.3	102.9	123.8	155.7	197.8
Equity Shareholdings	2.3	3.6	5.4	10	13
Real Estate Investments	3.4	5.8	8.3	13.6	17.17
Deposits	86.2	122.6	159.8	168.5	211.8 .
Capital & Reserves	16	17.7	19.6	21.7	22.7
Net Profit	2.1	2.7	3.1	3.3	2.2
Total Assets/ Liabilities	111.7	153.8	202.9	228.7	292.8

### Capital and Reserves

1979 - 1983

Reserves

Capital

22,7

(JD million)



Banking Hall

#### Deposits

In spite of the events and circumstances which the area witnessed during 1983 and the recession which affected Jordan, the Bank managed to attract more deposits to recycle them in the construction sector and in other development projects. The Bank pays special attention to attract saver's deposits because they are more stable and fit the Bank's objectives. The Bank concentrated its efforts in 1983 to decrease the volume of inter - bank deposits because they have «hot money» character. Consequently, inter - bank deposits decreased from JD (20.7) million at the end of 1981 to JD (5.8) million at the end of 1982 to reach JD (4.2) million at the end of 1983. It is worth mentioning that deposits in local currency increased by JD (42.5) million jumping from JD (145.9) million at the end of 1982 to JD (188.5) million at the end of 1983, an increase of (29%). Deposits in foreign currencies increased by JD (6.7) million and touched JD (23.5) million level at the end of 1983.

The Bank looks forward to increasing its various types of deposits relying on the prevailing atmosphere of political stability in Jordan, its sound financial position, its vast network of branches and on confidence earned during the past years in the domestic, Arab and international financial circles.

Table (2) exhibits growth in number of accounts and their balances at the Bank for the last five years.

Table (2)

Number and Balance of Bank's Accounts 1979 - 1983

Year	Number of Accounts	Balance of Accounts (JD million) ¥	• Average Balance • of Account (JD)
1979	85801	86.2	1005
1980	139514	122.6	878
1981	159250	159.8	1003
1982	216651	168.5	778
1983	288872	211.8	733

¥ Including inter - bank deposits and deposits in foreign currencies.

The table reveals that the Bank's deposits are based on a very large number of depositors and savers, in such a way that 12% of Jordan population are banking with the Housing Bank which makes Bank's deposits more stable and conducive to maintain its medium and long term lending drive. Table (3) shows that savings balances at the Bank registered a growth rate higher than that of all other banks combined during the last five years.

It is noteworthy to indicate that savings deposits at the Bank comprised 52.2% and 61.5% of all savings deposits at all other banks combined by the end of 1982 and 1983 respectively.

Table (3)
Growth in Savings Deposits at the Housing Bank Compared With Savings Deposits at the Banking System, (1979 - 1983)

JD million

Year	Savings	Deposits at	Rate of Growth				
	Banking System	The Housing Bank	Banking System	The Housing Bank			
	JD	JD	%	%			
1979	80	29.1					
1980	89.4	39.7	12%	36%			
1981	105.4	55.7	18%	40%			
1982	123.4	64.4	17%	16%			
1983	133.6	82.2	8%	. 28%			

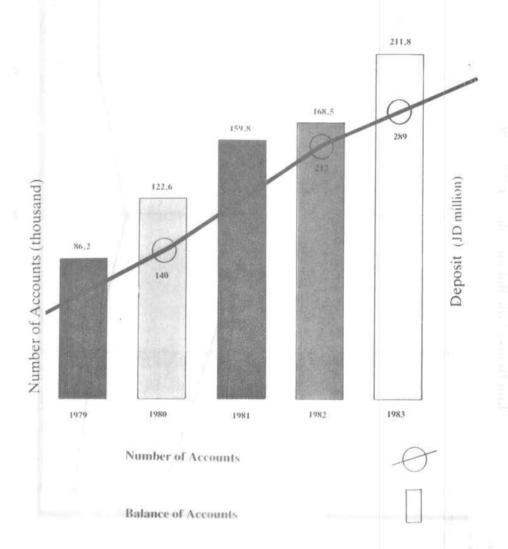
Table (4) shows rate of growth in deposits at the Housing Bank compared with that of the Banking system during the last five years. It also shows that deposits at the Bank have registered a rate of growth higher than that of the Banking system during the same period.

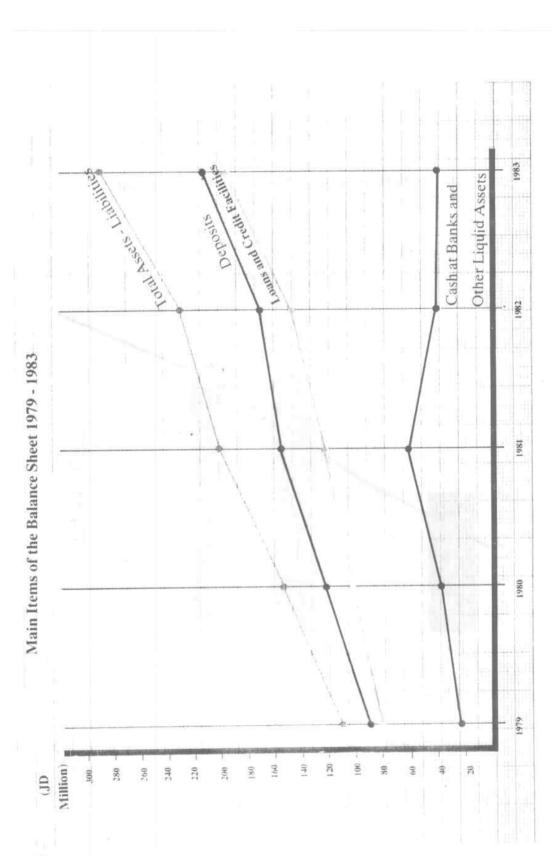
Table (4)
Deposits at the Housing Bank
Compared With Deposits at the Banking System, 1979 - 1983

JD million

Year	Total	Deposits	Rate of Growth at				
	Banking System JD	The Housing Bank	Banking System %	The Housing Bank %			
1979	525.8	86.2					
1980	700.8	122.6	33%	42%			
1981	834.3	159.8	19%	30%			
1982	1074.7	168.5	29%	5%			
1983	1280.4	211.8	19%	26%			

## Balance of Deposits and Number of Accounts





The financing role played by the Housing Bank got more inclusive in the national economy in general and in the housing and construction sector in particular. The Bank pays more attention to financing the housing needs of limited income and other groups of the society to provide adequate and decent housing for all citizens in easy terms and as less costly as possible in harmony with the stated objectives of the five - year plan (1981 - 1985). The Bank continued during 1983 financing the housing sector in particular and other related activities in general. Table (5) illustrates growth in lending activities since establishment covering the period from 1974 to 1983.

Table (5) Loans Extended by the Bank, 1974 - 1983

(JD million)

Year Item	1974 - 1979 <b>≯</b>	1980	1981	1982	1983	Total
Housing Loans	101.32	27.64	34.21	39.53	42.92	245.62
Development Loans	3.9	2.2	4.4	5.28	3.2	18.98
Credit Facilities	15.8	12.9	9	19.14	44.6	101.44
Total	121.02	42.74	47.61	63.95	90.72	366.04

\* Accumulative

Table (6) also discloses growth in main indicators of housing loans extended by the Bank since establishment until the end of 1983

Table (6)
Growth of Main Indicators of Lending Activity 1974 - 1983

Year Description	1974-1979	1980	1981	1982	1983	Cumulative Total
Number of Approved Loans	13918	2877	2706	2604	2341	24446
Number of Units Partially Financed	25613	5205	4466	8455	7602	51341
Sum of Loans Approved (JD million)	101.32	27.64	34.21	39.53	42.92	245.62
Building Space Partially Financed (000'm2)	3200	700	658	666	1112	6336

#### **¥** Cumulative

Housing Loans granted by the Bank are extended for construction and / or completion and/ or purchase and/ or expansion of dwelling units. Table (7) shows the distribution of granted loans according to purpose.

Table (7) Amounts of Approved Loans, Classified by purpose,1974 - 1983

(JD million)

Year	1974-197	79 🗸	15	080	19	81	15	182	15	983
Purpose	Amount		Amount	%	Amount	%	Amount	%	Amount	%
A- Construction	69.06	68%	16.58	60%	[0,99	50%	10.44	26%	26.50	62%
B- Completion	25.14	25%	8.48	31%	11.40	33%	25.26	64%	12.10	28%
C- Expansion	1.57	2%	0.66	2%	0.39	1%	0.13		0.72	2%
Sub-Total (A+B+C)	95,878	95%	25.72	93%	31.78	93%	35.83	90%	39.32	92%
D - Purchase	5.45	5%	1.92	7%	2.43	7%	3.7	10%	3.60	8%
Grand Total	101.32	100%	27.64	100%	34.21	100%	39.53	100%	42.92	100%

W Cumulative

Table (7) shows that loans processed by the Bank during 1983 for construction and/ or completion and/ or expansion of houses constituted (92%) of the total amount of loans granted. These figures reflect the Bank's policy of concentrating its loans on increasing the supply of newly constructed spaces.

#### Loans Distribution According to Beneficiary

The Bank grants loans to individuals, institutions and departments who need housing finance. Table (8) reveals that the amount of loans sanctioned in 1983 to individuals, whether directly or as being members in housing cooperatives, totalled JD (9.48) million, or (22%) of the amount of the housing loans granted throughout the year. Thus the total amount of loans approved to individuals since 1974 until the end of 1983 totalled JD (99.76) million, or (45%) of the total amount of housing loans granted by the Bank during the same period.

Table (8) Amounts of Approved Loans, Classified by Beneficiary Categories 1974 - 1983

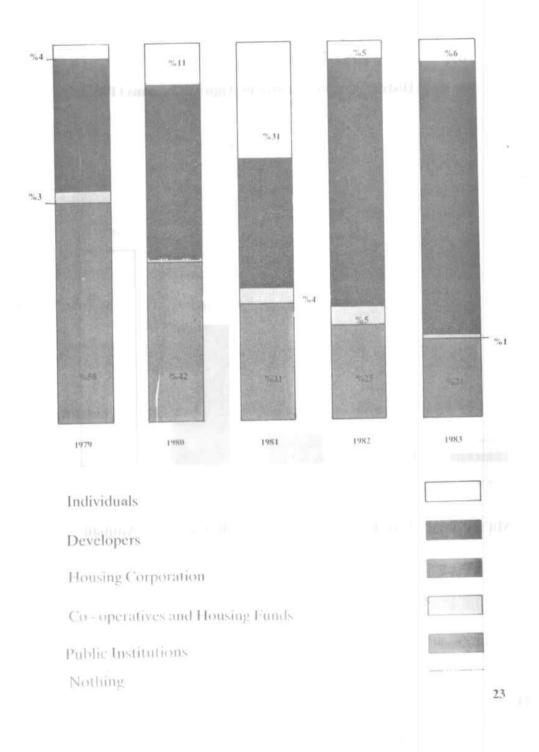
JD million

Year	1974-19	79 🐺	198	D.	198	1	1982	2	1983	3
Beneficiary	Amoun	1 %	Amount	%	Amoun	1/6	Amount	%	Amount	%
A - Individuals (Including Rural Housing)	47.69	47.1%	11.59	42%	10.66	31%	9.94	25%	9.17	21%
B - Cooperatives and Housing Funds	7.25	7.1%	0.01		1.17	4%	1.97	5%	0.31	1%
Sun - Total (A+B)	54.94	54.2%	11.60	42%	11.83	35%	11.91	30%	9.48	22%
C-Housing Corporation	8.60	8.5%	4.24	15%	2.84	8%	12	30%	14.92	35%
D -Investors in Commercial and Housing Buildings	26.59	26.2%	8.70	32%	8.96	26%	13.62	35%	15.73	37%
E - Institutions and Public Administrations	11.19	11.1%	3 10	11%	10.58	31%	2	5%	2.79	6%
Grand Total	101.32	100%	27.64	100%	34.21	100%	39.53	100%	42.92	100%

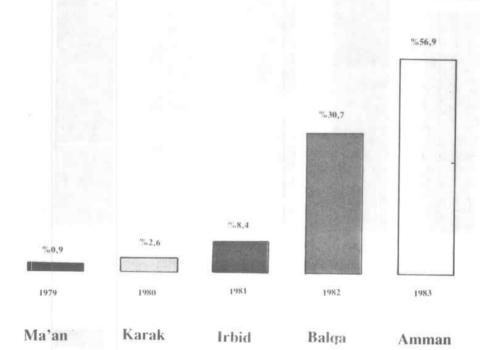
\* Accumulative

#### Amount of Approved Loans Distributed

According to Beneficiary (1983)



Regional Distribution of Amount of Approved Loans (1983)



#### Loans Distribution According to Amount

Table (9) indicates that the category of loans ranging between JD (300) and JD (7000) which the Bank granted during 1983 totalled (1596) loans. Consequently, the number of these since establishment of the Bank until the end of 1983 totalled (21119) loans. Table (10) indicates that the amount of granted loans of the same category totalled JD (7.83) million during 1983. Consequently, total amount of these loans since establishment until the end of 1983 touched JD (88.51) million. Such loans are directed to limited and low income groups. It is worth mentioning that the great majority of the increases on outstanding loans which totalled JD (3.98) million during 1983, belonged to that category of loans. These figures demonstrate the Bank's policy of giving priority to the housing needs of limited income groups.

Table (9) Number of Approved Loans, Classified by Amount, 1974 - 1983

Year Amount (JD)	1974-1979 🐺		1980		1981		1982		1983		Cumulative Total	
	Number of Loans	%	Nomber of Loans	%	Number of Loans	%						
300 - 2000	3925	28%	652	23%	164	6%	116	4%	93	4%	4950	20%
2001 - 4000	4395	32%	603	21%	818	30%	639	25%	529	23%	6984	29%
4001 - 7000	4513	32%	1273	44%	1230	46%	1195	46%	974	41%	9185	38%
More than 7000	1085	8%	349	12%	494	18%	654	25%	745	32%	3327	13%
Total	13918	100%	2877	100%	2706	100%	2604	100%	2341	100%	24446	100%

 ★ Accumulative

Table (10)
Approved Loans, Classified by Amount, 1974 - 1983

(JD million)

Year	1974-19	1974-1979		1980		1981		1982		3	Cumulative Total	
Amount (JD)	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
300 - 2000	6.59	7%	1.22	4%	0.27	1%.	0.2		0.16		8.44	4%
2001 - 4000	14.47	14%	2.13	8%	2.48	7%	2	5%	1.61	4%	22.69	9%
4001 - 7000	28.51	28%	7.8	28%	7.60	22%	7.41	19%	6.06	14%	57.38	23%
More than 7000	46.23	46%	13.15	48%	22:26	65%	26.8	68%	31.11	73%	139.55	57%
Increase on outstanding oans	5.52	5%	3.34	12%	1.60	51%	3.12	8%	3.98	9%	17.56	7%
otal	101.32	100%	27.64	100%	34.21	100%	39.53	100%	42.92	100%	245.62	100%

#### Regional Distribution of Granted Loans

The Bank tries keenly to satisfy the housing finance needs of all regions of the kingdom, in attempt to achieve equitable distribution of the gains of development among the various regions in the country. For this purpose the Bank opened new branches in different areas to facilitate providing its banking services to as many population centers as possible. Table (11) shows the amount of granted loans during the period 1974 - 1983, classified by region.

Table (11)
Amount of Approved Loans, Classified by Governorate, 1974 - 1983

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(JD million)

	Year	1974-1	979 🛊	198	0	199	80	199	32	198	3	
Govern	orate	Amount %		Amount %		Amount %		Amount %		Amou	Amount %	
	Amman	69.1	68.2%	15.8	57.2%	24.2	70.8%	30.9	78:2%	23.4	.54.6%	
Amman	Zarqa	8.2	8.1%	1.4	5.1%	1.1	3.2%	1.1	2.8%	0.7	1:6%	
	Madaba	2.1	2.1%	0.6	2.2%	0.6	1.7%	0.5	1.3%	0.3	0.7%	
	Irbid	6.8	6.7%	1.8	6.5%	2.1	6.1%	2.2	5.6%	2.5	5.8%	
	Mafraq	1.4	1.4%	0.4	1.5%	0.4	1.2%	0.4	1%	0.5	0.9%	
Irbid	Ajloun	0.8	0.8%	0.4	1.5%	0.5	1.5%	0.4	1%	0.3	0.7%	
	Jerash	0.9	0.9%	0.2	0.7%	0.2	0.6%	0.2	0.5%	0.2	0.5%	
	Ramtha	0.5	0.5%	0.2	0.7%	0.	0.6%	0.2	0.5%	0.2	0.5%	
	Salt	2.5	2.4%	1	3.6%	ľ	2.9%	1.2	3%	12.8	29.8	
Balqa	Fuhais	1.4	1.4%	0.3	1 12%	0.4	1.274	0.3	0.8%	0.4	0.9%	
	Karak	1:1	1:3%	30:7	2.6%	0.9	2.6%	8.0	2%	0.9	2.1%	
Karak	Tafilch	0.51	0:5%	0.2	00.7%	0.3	0.9%	0.2	0.5%	0.2	0.5%	
	Ma'an	0.3	0.7%	0.2	0002%	0.2	0.6%	0.2	0.5%	0,1	0.2%	
Ma'an	Aqaba	4.6	4.5%	4.4	15.9%	0.6	1.7%	0.1	0.3%	0.3	0.7%	
Others		0.9	0.9%		-	63	454%	0.8	2%	0.2	0.5%	
Total	Total	101.3	100%	27.6	100%	.54.2	100%	39.5	100%	42.9	100%	

<sup>\*</sup> Accumulative

## Loans Distribution According to the Use Financed Project, Borrower's Occupation and Loans Maturity.

Table (12) denotes that (53%) of the amount of loans granted during 1983 were channeled to the public sector, represented by civil servants, public institutions and member of the armed forces and public security

Table (13) shows that individual housing got the majority of loans granted.

Table (12)

Amount of Loans Granted, Classified by Borrower's Occupation, 1982 and 1983

(JD million)

Year	198	2	1983			
Occupation/ Sector	Amount	%	Amount	%		
1- Public Sector: A- Civil Servants B- Institutions	4.14 14.01	11% 35%	4.58 16.96	11% 40%		
2- Members of the Armed Forces	1.61	40%	1.06	2%		
Sub-Total (1+2)	19.76	50%	22.60	53%		
3- Employees of Private Sector Companies	6.62	17%	6.61	15%		
4- Privats Sector Companies and Institutions	1.30	3%	1.96	5%		
5- Prefessionals and Handicraftsmen	4,94	12%	6.22	14%		
6- Farmers	0.33	1%	0.46	1%		
7- Jordanian Expatriates	1.79	5%	2.42	6%		
8- No Occupation (like housewives and landlords)	2.86	2.86 7%		5%		
9- Cooperatives and Housing Funds	1.93	5%	0.26	1%		
Grand Total	39.53	100%	42.92	100%		

Table (13)
Loans Granted, Classified by the Use of Financed Project, 1982 - 1983

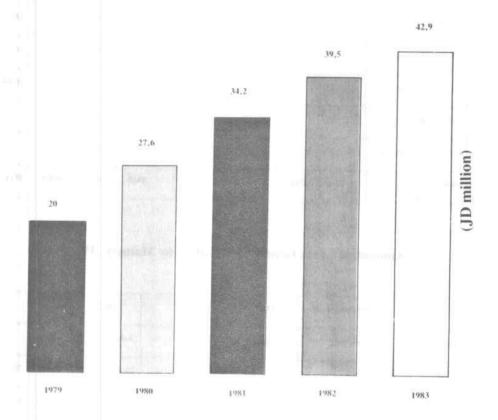
Item Use of	Number of Loans		Amount (JD million)		Number of Units	Financed	Building Space Financed (m2)	
Financed Project	1982	1983	1982	1983	1982	1983	1982	1983
Individual Housing	2401	2193	32.94	35.51	7242	6774	509.7	927.4
Commercial Housing	194	143	3.81	4.76	111.6	826	133.4	182.9
Touristic Housing	2	3	0.21	0.58	5	1	5.8	0.53
Cultural Housing	4	1	0.57	0.03	91	1	16.4	0.88
Industrial Housing	2	1	1	1	1		0.5	
Administrative Housing	1	-	1	1.04	-	-	-	
Total	26.4	2341	39.53	42.92	8455	7602	665.8	1111.

Table (14) Amount of Loans Granted, Classified by Maturiy, 1974 - 1983

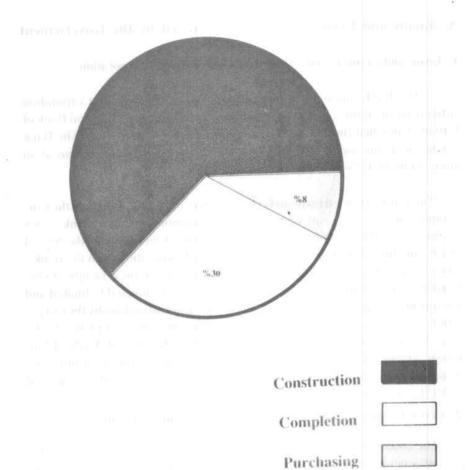
Year	1974-1979 🦊		1980		1981		1982		1983	
Maturity	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Five Years or Less	38.28	38%	16.75	61%	15.30	45%	26.48	67%	30.67	72%
5 To 10 Years	43.07	42%	6.75	24%	7.68	22%	9.67	24.5%	9.14	21%
More Than 10 Years	19.97	20%	4.14	15%	11.23	33%	3.38	8.5%	3.13	7%
Total	101.32	100%	27.64	100%	34.21	100%	39.53	100%	42.92	100%

\* Accumulative

## Amount of Approved Loans (1979 - 1983)



# Amount of Approved Loans Distributed According to Purpose (1983)



The Bank's lending activity registered noticeable increase in loans and credit facilities extended to the Housing Corporation which constructs housing units to limited income groups through nation - wide housing projects. Loans and credit facilities granted to the Housing Corporation during 1983 totalled JD (18) million. The Bank also granted loans and credit facilities to many companies and development corporations to help them increase their production capacity and thus support and enhance national economy. The Bank also granted more housing loans to housing cooperatives during 1983.

Following are the main loans and credit facilities granted by the Bank during 1983:

#### A -Loans and Credit Facilities Guaranteed by the Government

#### 1 - Loans and Credit Facilities Extended to the Housing Corporation

The Bank continues to support and finance the Housing Corporation either from the Bank's own money or from advances from the Central Bank of Jordan channelled through the Housing Bank to the Corporation. The Bank extends its loans and credit facilities to the Corporation at easy terms at an interest rate of 4.5% per annum.

The Bank extended loans and credit facilities of JD (18) million to the Corporation during 1983, out of which JD (3) million from the Bank's own resources and JD (15) million as advances from the Central Bank. By the end of 1983 the line of credit granted to the Housing Corporation from the Bank's own resources reached JD (15) million. The Bank extends these facilities to the Corporation to enable it complete its housing projects directed to limited and low income groups all over the kingdom. The projects carried out by the Corporation and financed by the Bank include completion of the first phase of Abu Nsair housing project and other housing projects in the cities of Aqaba, Irbid, Jerash, Ma'an, Mafraq, Wadi Musa and Amman. These projects include construction and completion of (7066) housing units with a building area of (709834) square meters.

#### 2 - Credit Facilities Extended to the Jordanian Ministry of Finance

The Bank participates in financing the Five - Year Plan development projects in general and the housing projects carried out by ministries and public institutions in particular. In this context, the Bank granted the Ministry of Finance credit facilities of JD (5.15) million to refinance various housing projects in the kingdom

#### 3 - Credit Facilities Extended fo Jordan Timber Processing Industries Company

The Bank raised the line of credit granted to the Jordan Timber Processing Industries Company by JD (3.7) million. Subsequently, total outstanding credit facilities extended to this company amounts to JD (4.2) million, extended to help the company complete the Timber Processing Factory in Aqaba.

#### 4 - Credit Facilities Extended to Jordan Valley Authority

The Bank granted the Jordan Valley Authority credit facilities of JD (2.65) million to help the authority complete its projects.

#### 5 - Syndicated Loan for the Jordan Cement Factories Company.

The Bank participated in a syndicated loan of \$ (40.5) million for the Jordan Cement Factories Company to finance construction of the sixth kiln and other infrastructure installations in addition to rehabilitation of the fifth kiln, and installation of a new breaker. The Bank's share of this loan was \$ (4.5) million.

#### 6 - Bank Syndicated Loan for Alia (The Royal Jordanian Airlines)

Participating Banks in the syndicated loan previously extended to Alia (Royal Jordanian Airlines) agreed to increase the Loan's amount from JD (12) million to JD (14) million. The Bank's share in this increase was JD (342) thousand. Subsequently, the Bank's total share reached JD (2.4) million. The proceeds will be used to partially repay a foreing loan.

#### 7 - Bank Syndicated Loan for Industrial Estates Corporation.

The Bank participated in a syndicated loan of JD (2) million for Industrial Estates Corporation to finance the construction and infrastructure installations of the first phase of Schab Industrial Estate. The Bank's share of this loan was JD (1) million.

#### 8 - Ministry of Finance Loan/ Jordanian Embassy in Washington.

The Bank increased the loan's amount granted to the Ministry of Finance by JD (1) million. Subsequently, the total amount of the loan touched JD (3.2) million. Loan's proceeds are going to finance the construction of the Jordanian Embassy premises and the accomodation of the Jordanian ambassador in Washington D.C. and to purchase, maintain and to complete a number of buildings for the Jordanian embassies abroad

#### 9 - Bank Syndicated Loan for Amman Water & Sewage Authority -

The Bank participated in a syndicated loan of JD (5) million for Amman Water & Sewage Authority. The proceeds of the loan will be used to construct a sewage purification plant and a water pipe line.

#### 10 - Bank Syndicated Loan for the Jordan Phosphate Mines Company

The Bank participated in a syndicated loan of \$\\$ (20) million extended to Jordan Phosphate MinesCompany. The loan will be used to finance the expansion projects adopted by the company to increase its production capacity. The Bank's share of this loan was \$ (2) million.

## B- Other Syndicated Loans and Credit Facilities.

## 1 - Bank Syndicated Loan for Arab International Hotels Company

The Bank participated in a syndicated loan of JD (1.5) million extended to the Arab International Hotels Company. The loan will be used to cover the company's commitments resulted from construction and furnishing Amman Marriot Hotel owned by the company. The Bank's share of this loan was JD (500) thousand.

## 2 - Bank Syndicated Loan for Real Estate Establishment Company

The Bank participated in a syndicated loan of JD (2) million extended to the Real Estate Establishment company. The loan will be used to finance the construction of a commercial center in Amman with a building area of 52611 s.q.m.

#### 3 - Credit Facilities Extended to Phosphate Mines Company

The Bank raised the line of credit granted to the Jordan Phosphate Mines Company by JD (1) million. Subsequently, total credit facilities extended by the Bank to this company amount JD (3) million, these facilities aim at helping the Company finance its exports and increase its production capacity.

#### 4 - Real Estate Financial Corporation Loan.

The Bank increased the loan extended to the Real Estate Financial Corporation (REFCo) JD (800) thousand. Subsequently, total loan amounts JD (1.5) million, extended to the Corporation to complete its new housing projects in Amman region.

#### C - Housing Cooperatives loans

The Bank maintains its policy of supporting and financing various housing cooperatives and housing funds to help them implement their housing projects. In this context the Bank granted housing loans to the following cooperatives:-

#### 1 - Phisician's Union Housing Cooperative

The Bank approved a loan of JD (160) thousand to this cooperative to help it construct 3 housing buildings of 9 flats with a building area of (3610) square meters.

#### 2 - Co - operative Organization Employee's Association:

The Bank approved a loan of JD (50) Thousand to this cooperative to help it complete the construction of two buildings of 22 dwelling units, with a building area of (3639) square meter.

#### 3 - Al - Asdika Housing Cooperative

The Bank approved a loan of JD (49) thousand to this cooperative to help it construct a housing building of (16) units, with a building area of (2455) square meter.

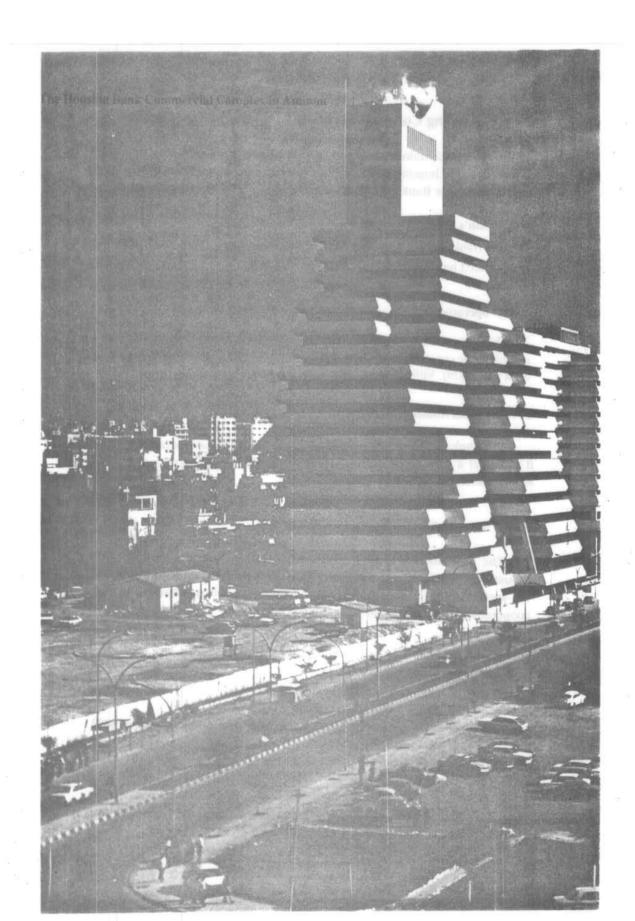
#### 4 - Agronomists Housing Cooperative

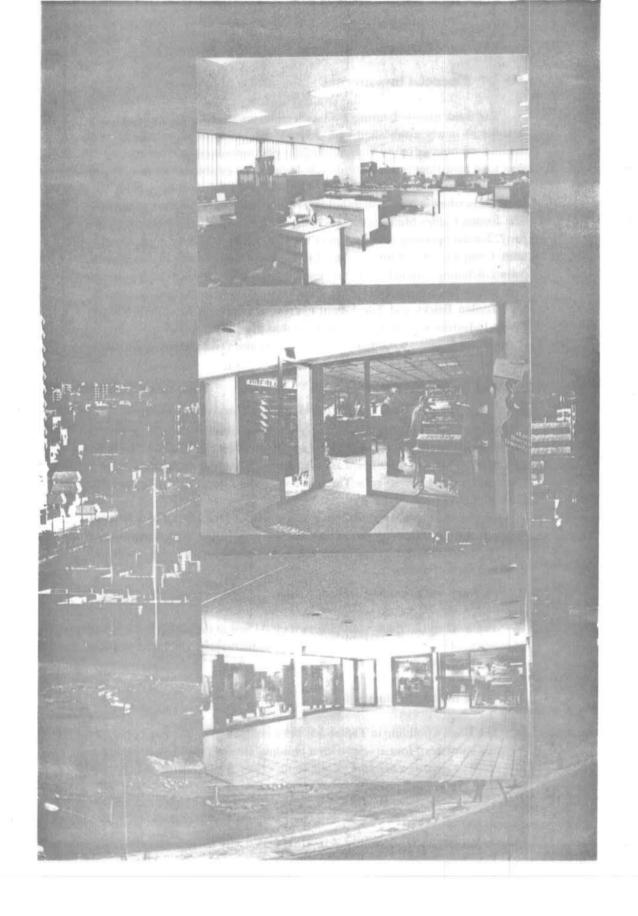
The Bank increased the loan extended to this cooperative by JD (70) thousand to help it finance the construction of (42) housing units, with a building area of (8619) square meter. Subsequently, total loan extended to this cooperative stands at JD (238) thousand.

#### Loan Repayments.

The outstanding balance of loans and credit 'facilities at the end of 1983 was JD (197.8) million, compared to JD (155.7) million at the end of 1982, an increase of JD (42.1) million or (27%) over the year.

The amount of overdue installments at the end of 1983 was JD (48.8) thousand or (0.2%) of the total installments matured during 1983. Thus the collection ratio was (99.8%) which is the same as previous years record.





### **Financial and Real Estate Investments**

### A - Financial Investments.

The Bank invested during 1983 some of its resources in equity shares of a number of newly established and existing companies of various sectors of national economy. Equity shareholdings in 1983 amounted to JD (2.3) million thus total investments in equity shareholdings since establishmentamounts up to JD (14.4) million out of which JD (13) million have already been paid, The Bank subscribed in equity shareholdings during 1983 in 5 companies, namely, The Jordan Cables Manufacturing Company, Arab Aluminum Industry Company, Jordan Spinning and Weaving Company, and the Management Consultants Company. the Bank increased its equity shareholdings in other companies including Jordan Real Estate Establishment Co., Jordan Glass Industry Co., Jordan Securities Corporation, International Contracting and Investment Co., Jordan Bricks and Tile Manufacturing Co., Jordan Lime and Silicate Bricks Industries Co., and Arab International Hotels Co.

Appendix (1) gives a summary about the companies and institutions in which the Bank holds equity shareholdings.

### **B- Real Estate Investments**

### 1- The Housing Bank Commercial Center in Shmeisani/ Amman.

Work in the Center has been completed, and the building has been handed over Comissioning works for electrical and mechanical installations has been completed. Most areas designed as office spaces have been let in addition to a large part of the shopping area. The center will witness business activity in early 1984.

On the other hand, construction works in the Hotel building (Amman Plazza Hotel) has been completed and handed over. Inside work is in progress and it is expected to be finished in the second half of 1984 to be inaugurated and operated soon after that.

### The Bank's Building in Wadi Al Seir.

The work in the Bank's building in wadi Al Seir at the eighth circle is still in progress. The total building area is (7600) square meters. The building is due to be handed over during 1985.

### 3- The Bank's Building in Tafilah

The Bank's building in Tafilah has been completed and handed over, the building consists of four stories with a building area of (1012) square meters, and it will be used as a premise for the Bank's branch in Tafilah and as accommodation for its employees.

### Other Services

The Bank added new services to its customers and the public. In this context, the Bank signed an agreement with Water and Sewage Authority, Jordan Electricity Company and Telecommunication Corporation, which entitled the public to pay the bills of these institutions at the Bank's branches in assigned areas

the Bank is not seeking profit from such services, it is rather seeking convenience for the public and organization and efficiency for the contracted institutions, through the wide network of the Bank's branches all over the country.

The Bank signed an agreement with Jordan Electricity Authority to collect electricity bills for the authority all over the areas covered by the authority's services.

### Bank's Various Activities

The Bank continued its policy of expansion and opened (13) new branches during 1983, meanwhile the number of the Bank's employees decreased in comparison with the figure of 1982. This was the result of the efficient use of the computer and staff training which enhanced efficiency and increased productivity, and thus the Bank felt no need to recruit new employees to fill vaccant jobs.

The Bank's employees were (1014) by the end of 1982 and decreased to (981) at the end of 1983, in addition to (25) technicians and skilled workers running the Housing Bank Commercial Center/ Amman.

Table (15)
Bank's Staff, Classified by Qualification 1979 - 1983

Total	408	502	734	1014	981
Skilled Workers	71	107	197	239	205
Secondary School	214	213	306	426	401
Junior College	33	62	80	157	170
B. Sc. or Higher	90	120	151	192	205
Year Qualification	1979	1980	1981	1982	1983

### Staff Training

With the expansion of the Bank's activities, increasing number of branches, and the diversification of services, the Bank - based Training Center expanded its activities in training the Bank's staff aiming at enhancing efficiency and improving work techniques.

During 1983, several training courses were sponsered by the Center. These courses were attended by (350) employees at various managerial levels of the Bank

The Training Center arranged and supervised many training courses which covered various fields of banking operations among which deposits, loans, accounting, public relations, money transfers, financial and managerial affairs, credit facilities, foreign exchange operations, and banking. These courses were attended by (308) employees at different managerial levels of the Bank.

In cooperation with specialized training institutions in Jordan, several training courses were arranged during 1983 to cover various fields among which accounting for non - accountants, modern quantitative methods in management, personnel management, productivity, project analysis, and central and Commercial banks operations. These courses were attended by (19) employees.

The Bank also assigned (23) of its senior staff to attend training courses held in Arab and foreign countries in fields such as managerial use of computer and microfilm systems, accounting and financial analysis for non - accountants, incentives and productivity, methods of financial planning and budget forecasting, evaluating and developing managerial information systems, auditing, organization development, effective managerial supervision, behaviour and leadership skills, planning and follow - up, arrangement and supervision of construction development operations, and housing projects programing.

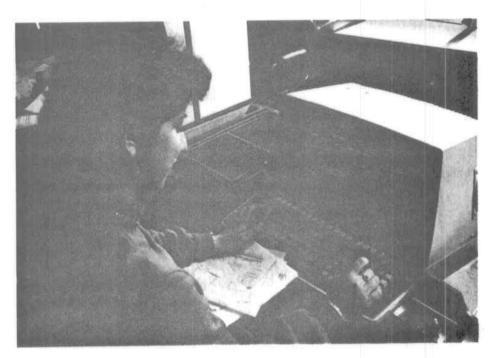
### New Branches.

The Bank maintained its policy of extending its services to different regions of the kingdom, especially those areas which were deprived of any other banking services. In application of such policy the Bank established and operated (13) new branches during 1983. The new branches opened during the year included those in the region of Jordan Valley (Al - Kraymeh, Al - Mashari, and Al - Karameh), in Irbid (Yermouk University branch, and Palestine Street branch), Kufrangeh/ Ajloun, Jana'a/Zerqa, Sports City, and Al - Salam branch Amman, and other branches in Marj Al - Hamam, Na'ur, Al - Mwakar and Tla' Al Ali.

It is interesting to note that the number of the Bank's operating branches in the kingdom at the end of 1983 reached (65) branches compared with (172) branches for all other banks in Jordan, or (38%) of the total branches of the other banks combined.

### Computerization

17 branches, out of the Bank's 65 branches as at the end of 1983 have been fully computerized with separate stand alone computers. The other (48) branches are applying the «Batch System» method.



Computerisation of branch operations

### Microfiche System

The Bank expanded during 1983 the uses and applications of its microfiche system to efficiently document its banking operations. More branches enjoyed the service of this system, and by the end of the year (11) branches have already been using the system.

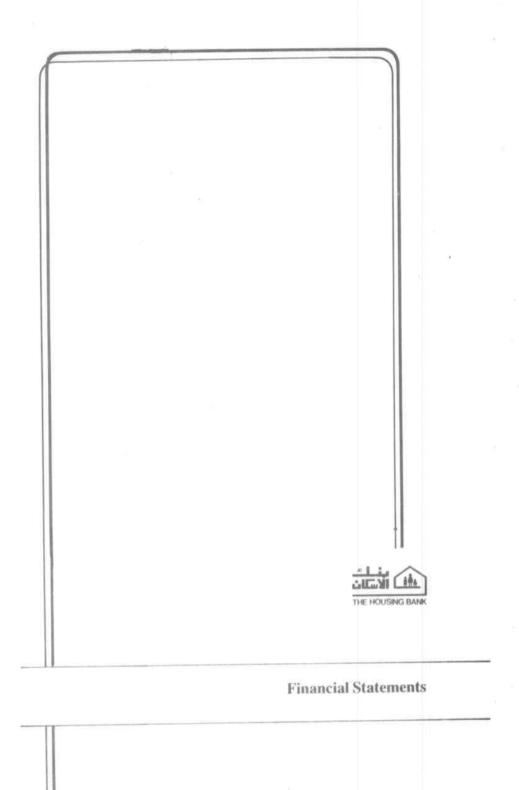
In light of the advantages of this system: speed, saving time, effort, and space, simplicity and accuracy, the Bank intends to introduce the service of this system to all of its branches and to widen the fields of its applications.

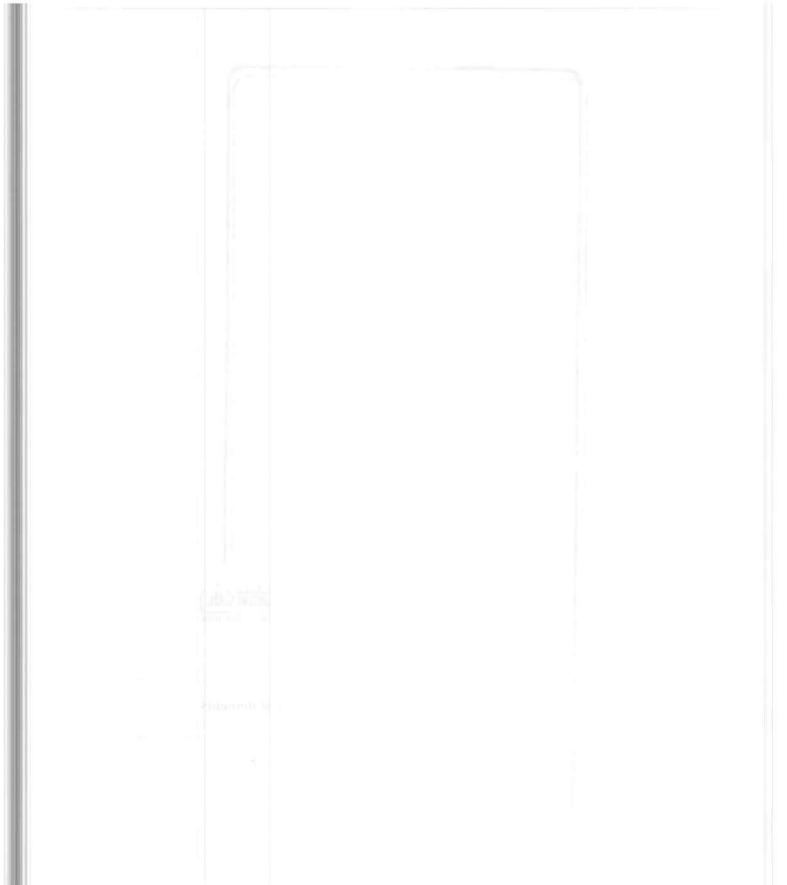
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### To the Shareholders of The Housing Bank Amman - Jordan

We have examined the balance sheet of THE HOUSING BANK (A public shareholding company established by special decree) as of December 31, 1983 and 1982 and the related statements of income and changes in financial position for the years then ended. We have obtained the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

The Bank maintains proper books of account and the accompanying financial statements are in agreement therewith.

In our opinion the accompanying financial statements present fairly the financial position of the Housing Bank as of December 31,1983 and 1982 and the results of its operations and changes in its financial position for the years then ended, in conformity with the Law and with generally accepted accounting principles applied on a consistent basis.

Amman - Jordan February 2,1984

SABA & Co.

THE HOUSING
(A PUBLIC SHAREHOLDING COMPANY

### Amman -

### BALANCE SHEET AS OF

### December 31

	Married Co., and Co.,	
ASSETS	1983	1982
diable variation and the second	JD	JD
Cash on hand and at banks (Note 2)	39,304,714	36,303,807
Bonds (Note 3)	6,440,800	2 (07 000
Portfolio investments	9,599,020	3,073,339
Loans and facilities	197,836,804	155,730,543
Bills discounted	179,801	76,425
Other assets (Note 4)	5,161,169	4,027,564
Investments:		
Equity investments (Note 5)	13,018,578	9,960,125
Commercial center-Shmeisani (Note 6)	17,167,605	10 564 650
Fixed assets less accumulated depreciat-		Indian boll
ion (Note 7)	4,084,496	3,230,824
Total Assets	292,792,987	228,650,079
CONTRA ACCOUNTS	2	
Unutilized amounts of approved hous-		
ing loans		8,983,495
Liabilities of customers for guarantees	22,072,383	31,931,658
Liabilites of customers for documentary		
credits	2,357,366	2,110,033
Other contra accounts (Note 13)	786,785	651,757
	36,591,392	43,676,943

The accompanying notes constitute an Integral part of

### BANK

### ESTABLISHED BY SPECIAL DECREE)

## JORDAN WEIGHA A SHA BY SHILL DHARL HAVE BALL HAVE BELLEVILLE IN THE SHARL HAVE BELLEVILLE IN THE SHARL

### **DECEMBER 31, 1983 AND 1982**

### EXHIBIT (A)

December 31	
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LIADIETEEC		1983	1982
LIABILITIES		JD	JD
Current accounts		32,778,772	23,077,680
Savings, at notice and fixed	deposit		
accounts (Note 8)		179,058,875	145,416,219
Advances from the Centra	l Bank of		
Jordan (Note 9)		48,113,486	29,725,000
Other liabilities (Note 10)		10,145,344	8,733,748
Total Liabilities		270,096,477	206,052,647
SHAREHOLDE	RS' EQUIT	Y	
Authorized capital - 18,000.	000 shares		
of JD1 each(Note II)		18,000,000	18,000,000
Subscribed and paid-up cap	ital		
(Note II)		12,000,000	12,000,000
Statutory reserve		2,272,440	2,051,086
Special reserve (Note 12)		8,424,020	7,646,346
Total Shareholders' Equity	1	22,696,510	21,697,432
Total Liabilities and			
Shareholders Equity		292,792,987	228,650,079
CONTRA ACCOUNTS			a religion (
Liabilities on unutilized amo	ounts of		
approved loans		11,374,858	8,983,495
Bank's liabilities for guaran	tees	22,072,383	31,931,658
Bank's liabilities for docume credits	entary	2,357,366	2,110,033
Other contra accounts (Not	e 13)	786,785	651,757
		36,591,392	43,676,943

these statements and must be read herewith.

# THE HOUSING BANK (A PUBLIC SHAREHOLDING COMPANY ESTABLISHED BY SPECIAL DECREE) AMMAN - JORDAN STATEMENT OF INCOME FOR THE YEARS ENDED DECEMBER 31, 1983 AND 1982

Income:	1983 AND 1982	EXHIBIT (B)
	JD.	JD.
Interest form loans and credit		
facilities	15,450,744	12,200,199
Interest from deposits in banks	3,071,876	5,496,523
Income from investments (Note 14)	1,092,194	428,635
Other income	825,843	1,212,712
Total income	20,440,657	19,338,069
Expenses:		
Interest paid	12,604,692	11,148,638
Salaries and other employee benefits	3,585,225	2,903,575
Expenses relating to borrowers (Note 15)	5,677	355,168
Depreciation of fixed assets	338,447	265,574
Amortization of installation costs	105,035	165,617
General & administrative		
expenses (Note 16)	1,587,539	1,193,974
Total Expenses	18,226,615	16,032,546
Net Income Available for		
Appropriation	2,214,042	3,305,523
Appropriation:		
Statutory (10 percent)	221,404	330,552
Special reserve (Note 12)	382,000	1,450,000
Provision for doubtful debts (Note 12)	395,674	311,461
Board of Directors' remuneration	8,250	8,250
Contribution to Housing Bank staf club	THE THE	5.260
Contribution to Housing Bank		10 1000
employees children education fund	6.714	n
Contribution to scientific	MACAIT I	
research institutions	100,000	100,000
Dividends proposed (at the rate of 10	1007,000	130,000
per cent on preference and		
special shares)	1,100,000	000,001,1
	2,214,042	3,305,523

The Accompanying Notes Constitute An

## THE HOUSING BANK (A PUBLIC SHAREHOLDING COMPANY ESTABLISHED BY SPECIAL DECREE) AMMAN - JORDAN

### STATEMENT OF CHANGES IN FINANCIAL POSITION FOR THE YEARS ENDED

DECEMBER 31, 1983 and 1982		EXHIBIT (C) 1982
	JD	JD
Funds provided:		
Net income	2,214,042	3,305,523
Add: Depreciation and amortization	443,482	431,191
Funds provided from operations	2,657,524	3,736,714
Increase (decrease) in:		
Current accounts	9,701,092	4,290,687
Savings at notice and fixed		
deposit accounts	33,642,656	4,426,193
Advances from the Central		
Bank of Jordan	18,388,486	15,543,300
Others	1,296,632	749,206
Total Funds Provided	65,686,390	27,247,688
		- 1 ((1) - 1)
Funds Applied:		
Increase (decrease) in:		
Cash on hand and at banks	3,000,907	22,378,783
Treasury bills and other bonds	3,755,000	652,500
Portfolio investments	6,525,681	3,073,339
Loans and facilities	42,106,261	31,918,435
Bills discounted	103,376	30,207
Equity investments	3,058,453	4,536,995
Commercial center- Shmeisani	3,605,953	5,224,017
Fixed assets - net (600 (m)	1,192,119	1,139,363
Dividends proposed	1,100,000	1,100,000
Others	1,238,640	2,012,029
Total Funds Applied	65,686,390	27 247 699
Total Funds Applied	65,686,390	27,247,688

Integral Part Of These Statements and Must Be Read Herewith

### THE HOUSING BANK (A PUBLIC SHAREHOLDING COMPANY ESTABLISHED BY SPE-CIAL DECREE) AUGUSTA - AMMAN-JORDAN - ID 12 112 (1) 12

### NOTES TO FINANCIAL STATEMENTS

### 1. Accounting Policies

- a. The accompanying financial statements represent the combined financial statements of branches in Jordan, where interbranch transactions have been eliminated.
- b. Equity-long erm investments are stated at cost while the current portfolio investments are stated at the lower of cost or market.
- c. Fixed assets are stated at cost after deducting accumulated depreciation. The charge for depreciation is computed according to the straight line method, at the following annual rates:

Buildings	3%
Furniture	15%
Fixtures	8%
Vehicles and equipment	20%

- d. In the accompanying balance sheet foreign currencies have been translated into Jordanian Dinars at the rates prevailing at year end.
- 2. Cash on hand and at banks

This item represents eash on hand and at banks in current, at notice and fixed deposit accounts.

### 3. Bonds

This item is made up as follows:	Decemb	per 31,
	1983	1982
Photos I	JD	JD
Development bonds	2,320,000	150,000
Touristic Hotels and Resthou -	1,000,000	
ses Corporation bonds		
Jordan Cement Factories bonds	1,085,000	1,150,000
Alia-The Royal Jordanian Airlines bonds	1,083,300	1,083,300
Jordan Glass Industries Co. Ltd bonds	450,000	
Jordan Fertilizer Industry	502,500	302,500
Co. Ltd bonds		
Total	6,440,800	2,685,800
52		

### 4. Other Assets

This item comprises:

1110	Decem	ber 31,
	1983	1982
	JD	JD
Advances - various Preliminary expenses after amortizat ion	1,690,710 n 330,429	1,623,376 183,152
Other assets including interest receivable prepaid expenses and stationery.  Items in transit	1,459,874 1,680,156	1,779,362 441,674
Total	5,161,169	4,027,564

Adances include JD 1,395,132 being amount paid on account of the acquisition of furniture for the new hotel which is part of the shmeisani commercial complex.

Establishment expenses relating to branches have been amortized at the annual rates of 20% and 25% for 1983 and 1982 respectively.

### 5. Equity Investments

- a- Included in this item is the amount of JD 6,291,120 (JD 4,478,262 in 1982) representing investments in companies in which the Bank owns 20% or more of capital.
- b- As of December 31, 1983 the total uncalled capital relating to the Bank's shareholdings amounted to JD 1,854,500 (JD 3,445,000 as of December 31,1982)

### Commercial Center - shmeisani

A large commercial complex with offices, shopping areas and a hotel has been built by the Bank in the shmeisani area. The costs incurred up to December 31, 1982 have been as follows:

	December 31,	
	1983	1982
	JD	JD
Land-at cost	571,004	571,004
Buildings under construction	16,596,601	12,990,648
Total	17,167,605	13,561,652

The total contract value for the complex including the Hotel furnitute is JD 18,500,000. The commercial complex building was handed over during August 1983 and was let as of January 194, while the hotel building has not been handed over yet.

### 7- Fixed Assets

7- Fracu Assets			
Fixed assets include:	December 31,		
	1983	1982	
	JD	1D	
Land	253,436	170,424	
Land and building; Abdali and other	2,438,540	2,015,200	
Housing apartments -Shmeisani and	other 389,899	305,630	
Furniture and fixtures	476,321	392,902	
Equipment	1,252,667	832,969	
Vehicles	317,463	245,513	HIT
	5,128,326	3,962,638	
Less: Accumulated depreciation	1,043,830	731,814	
Total	4,084,496	3,230,824	

### 8 - Savings, at Notice and Fixed Deposit Accounts

This item consists of the following:

	December 31,		
	1983	1982	
	JD	JD	
Savings accounts in Dinars	82,245,358	64,354,728	
Notice accounts in Dinars	23,177,067	27,586,817	
Fixed deposits in Dinars	50,269,248	36,670,723	
Fixed deposits in foreign currencies	23,367,202	16,803,951	
Total	179,058,875	145,416,219	

### 9 - Advances from the Central Bank of Jordan

This item represents advances to finance projects of the Housing Corporation through loans guaranteed by the Government of Jordan amounting to JD 38 million in addition to syndicated loans to other banks, partially rediscounted with the Central Bank, in the amount of JD 10,113,436.

### 10. Other Liabilities

This item is made up as follows:

	Decemb	ber 31,	
	1983	1982	
	JD	JD	
Dividends proposed	1,100,000	1,100,000	
Board of Directors remuneration	8,250	8,250	
Pensions payable to civil servants	2,746,011	2,212,691	
Borrowers current accounts	34,704	654.071	
Deposits	2,013,296	1,926,540	
Accrued interest and other credit bala	ances4,243,085	2,832,196	
Total	10,145,344	8,733,748	

### 11. Subscribed and Paid - up Capital

The capital of the Bank is made up as follows:

### Subscribed and

Authorized Capital	Paid - up Capital	
JD	JD	
1,000,000	1,000,000	
9,000,000	5,000,000	
8,000,000	6,000,000	
18,000,000	12,000,000	
	Capital JD 1,000,000 9,000,000 8,000,000	

Special shares are issued in accordance with the decision of the Board of Directors to parties outside Jordan. Dividends relating to these shares for the first two years after subscription are taken to Special Reserve account as per the subscription agreement. As of December 31, 1983 special shareholders included the following:

Shareholder:	No. of Shares
Real Estate Investments Group - Kuwait	3,000,000
Government of Oman	1,000,000
Ministry of Finance and Petroleum - Qatar	1,000,000
External Investment Organisation - Iran	1,000,000
Total	6,000,000

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### 12. Special Reserve

This item is made up as follows:

	December 31,		
	983	1982	
	JD	JD	
Dividends of special shareholdings tak	en		
to reserves	,010,494	1,010,494	
Amounts appropriated from profits	5,821,363	5,439,363	
Provision for doubtful debts	,592,163	1,196,489	
Total	11,424,020	7,646,346	

### 13. Other Contra Accounts

This item consists of the following

	Decen	December 31,		
	1983	1982		
	JD	JD		
Cheques for collection in Dinars	575,034	447,793		
Cheques for collection in foreign				
currencies	98,603	116,393		
Bills for collection	104,923	56,592		
Other	8,225	30,979		
Total	786,785	651,757		

### 14. Income from Investments

This item represents income received from investments in bonds and shares held.

### 15 - Interest paid

This item includes the amounts of JD 335.095 as savings lottery prizes for 1983 and JD 311, 917 for 1982.

### 16 - Expenses Relating to Borrowers

T e details of this item are as follows:

T e details of this iter	n are as follow		e Year Ended
		Dece	mber 31,
		1983	1982
		JD	JD
Borro vers - life insurance		351,657	
Inspection of real estate	TIL E	300	300
Other expenses		5,377	3,211
Total		5,677	355,168
T Crease			

he premiums relate to a life insurance fund which the Bank created in orde to cover risks relating to individual borrowers and members of housing associations.

\s of 1983 the amounts available in the fund were deemed sufficient so that of urther additions were made.

### 17 - General and Administrative Expenses

The details of this item are as follows:

	For the Year Ended			
	Dece	mber 31,		
	1983	1982		
	JD	JD		
Printing and stationery	141,462	116,706		
Rents	145,851	102,380		
Provision for indemnities	219,945	184,499		
Prize fund-savings accounts	335,095	311,917		
Donations		72,731		
Advertisement	32,475	23,291		
Travel and accommodation	124,563	104,691		
Car expense		72,895		
Insurance - Bank assets	7,616	6,999		
Entertainment	17,867	19,367		
Water, electricity and fuel	112,799	95,708		
PTT and telex	47,524	42,022		
Maintenance and repairs	107,369	85,368		
Central Bank fees	12,000	12,000		
Other (Note 17)	309,265	238,832		
Provision for foreign currencies		300,002		
fluctuation	149,854	16,485		
Provision for decline in investment	53,000			
portfolio market price	- 30 20 \$ 20 20 CD			
Total	1.922,634	1,505,891		

### 18- Other General and Administrative Expenses

The details of this item are as follows:

	For the Year Ended December 31,	
	1983 19	
	_ JD	JD
Employees uniforms	17,824	20,178
Fees and subscriptions	21,225	6,617
Sundry expenses	83,901	79,851
Prior years expenses	27,504	20,168
Cleaning expenses	18,810	16,930
Cafeteria expenses	3,607	9,496

Total	309,265	238,832
Water electricity and fuel	85,975	33,151
Stamps and fees	5,683	1,999
Books, newspaper, magazines	7,645	13,392
Fees and Government taxes	11,316	13,498
Computer expenses	25,774	23,552

### 19 - Comparison figures

The 1982 figures have been reclassified in order to be in line with the classification for 1983.

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THE HOUSING BANK

## Appendix (1) Bank's Investment In Equity Shareholdings

(JD, 000)

No.	Company	Authorized Capital	Bank's of Capi Amount		Amount	Product/ Activity
1.	Jordan Ceramics Industries Co.	2000	100	5%	100%	Ceramics, tiles, bathtubs, sinks, etc.
2.	Jordan Bricks & Tile Manufacturing Co.	500	240	48%	100%	Red brick, tile and clay pipes.
3.	Jordan Holiday Inn Hotels Co.	2400	720	30%	100%	building and managing first class hotels in Jordan
4.	Jordan Lime and Silicate Bricks Industries Co.	4000	355,5	8.9%	100%	Lime and silicate bricks
5.	Jordan Pipes Manufacturing Co.	2000	290	14.5%	100%	All types of metal pipes and related products
	International Contracting and Investment Co.	4000	308.3	7.7%	100%	Contracting and construction business in electrical, civil and mechanical works and investment in real estate
	Jordan Timber Processing Industries.	.3000	150	5%,	100%	Production of pressed wood and prefabricated houses
	Industrial Development Bank	6000	400	6.7%	100%	Financing industrial and touristic Projects through loans and other financing services.
	Arab Jordan Ivestment Bank	5000	200	4%	100%	Investment and Commercial operations, financing services, medium and long-term loans for industry.

No.	company	Authorized Capital	Bank's S of Capit Amount	al	Amount Paid %	Porduct/ Activity
10	Cairo - Amman Bank	2500	2.5	0.1%	100%	Commercial banking operations
н	Arab Finance Corporation (Jordan)	2125	47.44	2.2%	100%	Underwriting and covering securities, investment financing, money exchange an brokerage operations, in addition to other banking operations
12	Jordan Islamic Bank for Finance and Investment	4000	6.3	0.016%	100%	Covering economic and social needs in the field of banking services. Financing and Investment operations on non-interest basis.
13	Amman Development Authority	10500	3500	33.3%	100%	Furnishing and developing services within Amman area by constructing, owning and managing real estate and industrial Projects
14.	Jordan Securities Corporation	4000	484.21	12%	100%	Dealing with securities, loans management and some banking operations
15	Jordan Paper and Cardboard Co.	1500	100	6.7%	100%	Paper and cardbo ard Production
16	Jordan Glass Industry Co.	5000	415.86	8,3%	100%	Glass production and marketing
17	Jordan Tourism and Mineral Water Company	2500	125	5 %.	100%	Encouraging and developing internal and external tourism by utilizing natural and mineral water

(JD.000)

No	company	Authorized Capital		«Share Capital	Amount Palid %	Porduct/ Activity
18	Jordan Industrial Estate Corporation	6000	600	10%	100%	Establishment and management of industrial estates in the Kingdom
19	Arab Life Insurance Co.	2000	25	1.25%	100%	Development and updating of insurance industry in the Arab markets
20	National Quarries Co./Ma'an	1000	10	1%	25%	Utilizing Ma'an quarries on modern and economic basis
21	Jordan Finance House Company	5000	50	1%	100%	Commercial, financial and hanking activities
22	National Financial Investments Co.	3200	50	1.6%	100%	Financing and investment bperations
23	South Cement Co.	75000	2250	3%.	50%	Production and marketing of cement and related products
24	Jordan Precast Concrete Industry Co.	4000	200	5%	50%	- Manufacturing the necessary concrete for buildings and constructions
25	Arab International Hotels Co.	6500	182.88	2.8%	100%	Establishing, Purchasing selling, renting, hiring and managing hotles and restaurants
26	Jordan Leasing ( o.	1000	25	2.5%	50%	Purchasing, importation and leasing of machinery and equipment For contractor and companies who need such service
27	Jordan Real Estate Establishment Co.	6500	1831,82	28.1%	100%	Constructing and mana sing real estate projects including housing units for sale

						(,11).000)
28	Darco for Investment and Housing Co.	2500	20	0.8%	50%	Granting loans and advances to finance the construction of houses, real estate and housing projects and accepting savings accounts
29	Jordan Management and Consultancy corporation	4000	200	5%	75%	Promoting projects and establishing joint stock companies and acquiring equity shares and undertaking management of companie
30	Jordan Investment and Finance corporation	6000	60	1%	50%:	Offering financial and investment services to customers, financing projects and operating in monetary, capital and financial markets in Jordan.
31	Finance and Credit Corporation	6000	60	1%	50%	Deposit taking, foreign exchange operations, financing projects, portfolio management, stock broker and un-lerwriting
32	Jordan Spinning and Weaving Company Ltd.	400	10	0.25%	100%	Spinning and weaving industry.
33	The Management Consultants Co.	500	40	8"	32.5%	Consultant services, conducting feasibility studies, managerial consultants, reevaluation of projects for the purposes of financing and investment and arranging training courses
34	The Jordan Cables Manufacturing Company Ltd.	2500	50	2"-	60%,	Manufacturing Cables and Wires
35	A ab Aluminum Industr_Company Limited(Aral)	4000	20.68	0.5%	100%.	Producing various kinds of Aluminum profiles

### APPENDIX (2)

### Bank's Operating Branches

No. Branch		Address	Operating Date
1.	Head Office and Main Branch Amman	Police College Str. P.O.Box; 7693 Tel (667126-667129) (664323-664324) Telex; 22061-21693-23460 ISKAN - JO	April 1974
2.	El Waibdeh Amman	Police College Str. Abdali P.O.Box:7700 Tel:663798, 663736	July 1974
3.	Madina	King Hussein Str. P.O.Box: 7882	February
	Amman	Tel: 37188,37843, 36476	1975
4.	Jabai Amman	Amir Mohammed Str, Third Circle	October
	Amman	P.O.Box: 20565 Tel:(42411-42414)	1977
5.	Wehdat/	Madaba Str. P.O.Box: 16077,620710	September
	Amman	Tel: 76120,78620	1978
6.	Jebaiha Jebaiha	Near Municipality Building P.O.Box: 73 Tel: 843250-843251	August 1979
7.	Jabal Hussein	Khaled Ben Walid Str.	September
	Amman	P.O.Box:8892 Tel: 672703, 671729	1979
8.	Marka	main Str. P.O. Box: 152.17	November
	Amman	Tel: 93611 - 93613	1979
9,	Swaileh	King Hussien Str. P.().Bax: 274	December
	Swaileh	Tel: 841581-841582	1980
10	Saqef El-Sail	Saqef El-Sail Str. P.O.Box:150898	February
	Amman	Tel: 21320, 22041	1981
11	Sehab Sehab	P.O.Box: 9 Tel: (78121/188-189)	
12	FI-Taj Amman	Main Str. P.O. Box: 410480 Tel: 70727	September

No.	Branch Address		Operating Dat	
13	Amir Hassan Quarters/Amman	THE PROPERTY OF THE PROPERTY O		
14	Northern Hashmi	Main Str. P.O.Box: 230250	January	
	Amman	Tel: 95355, 98430	1982	
15	Ras Al - Ain	P.O.Box: 23184	March	
	Amman	Tel: 78595-78597	1982	
16	Schniller	Main Str. P.O.Box:254	March	
	Schniller Camp	Tel:92167	1982	
17	Wadi El Sair	Main Str. P.O. Box: 335	April	
	Wadi El Sair	Tel: 815935-815936	1982	
18	Junior College	Junior College Building Tlai-Al-Ali	May	
	Amman	P.O.Box: 262Tel; 845130	1982	
19	Ashrafia	Imam Shafie Str. P.O.Box: 510714	June	
	Amman	Tel: 70572,71156	1982	
20	Jabal A/nman	Omar Bin Al Khattab Str.	July	
	Al-Hawouz	P.O.Box: 3091 Tel: 39461	1982	
21	Abu Alanda	Main Str. P.O.Box: 283	August	
	Abu Alanda	Tel: 79763, 70045	1982	
22	Al-Juwaideh	P.O.Box: 272.	August	
	Al-Juwaideh	Tel: (75105, 78105/128)	1982	
23	Nuzha	Hai Al-Madares P.O. Box: 8962	October	
	Amman	Tel: 675.589, 670161	1982	
24	Marj Al-Hamam	Main.Str., P.O.Box: 214	April	
	Marj Al-Hamam	Tel: 815640/285	1983	
25	Na'or	Na'or-King Hussein-Str.	May	
	Na'or	Tel: 815271/294	1983	
26	Munkar Down Lown P.O. Box: 2 Munkar Tel: 78154/53		June 1983	

No.	Branch	Address	Operating Date
27	Sport City	Sport City, Sarh Al-Shaheed Str.	September
	Amman	P.O. Box: 19230 Tel: 670445	1983
28	Tlai-Al-Ali	Tlai-Al-Ali, Main Str.	September
	Amman	P. O. Box: 270 Tel: 845161	1983
29	Al-Salam	El-Waibdeh Mountain, Al-Salam Building	October
	Amman	P.O.Box: 910215 Tel: 22168	1983
30	Madaba	King Abdalla Str. P.O.Box: 228	July
	Madaba	Tel: 33267, 33707	1976
31	Zarqa/ Zarqa	Opposite Amir Shaker Str. And King Faisal Str. P.O.Box: 480 Tel: 82106-82108	November 1980
32	Gh swatria Zacqa	Inter section of King Ghasi and Algeria Str. P.O.Box; 6225 Tel: 82116-82117	February 1980
33	Ha Al-Hussein	Bolad Str. P.O.Box: 11776	November
	Zarqa	Tel: 82118	1982
34	Jaca'a/	Main Str. P.O. Box: 43/7	September
	Za qa	Tel: 84958	1983
35	Ru eifeh Ru eifeh	Oppos te Civil Registration Depar ment P.O. Box: 530 Tel: 174-175	April1981
36	Ai-Khaldich	Main Str. P.O.Box: 14	December
	Al-Khaldich	Tel: 74	1982
37	leb-d/ leb-d	Amir Fail Str. Award Building Let: 21-5, 5923 P.O. Box: 403	December 1974
38	Hakama-Irbid	Hakama Ste. P.O. Box: 403 Fel: 5044	June 1981
39	Palestine Street	Palestine Str. P.O.Box; 1183	June
	Irbid	Tel: 73076	1983
40	Raritha	Naser F. Uslink Ste. P.O. Box: 222	May
	Raritha	Tel: 82110.83350	1981

No.	Branch	Address	Operating Date
41	Northern Shuna Northern Shuna	King Faisal Str.P.O.Box: 45 Tel: 104	May 1981
42	Dair Abi Said Dair Abi Said	P.O.Box: 5 Tel: 60	January 1982
43	Al-Huson Al-Huson	Mustafa Al-Tall Str. P.O.Box:52 Tel: 42	February 1982
44	Eidoun 'Eidoun	Main Str. P.O.Box: 40 Tel:79	November 1982
45	Yermuke University	Yermoke University, Irbid P.O. Box: 403 Tel: 74633/343	May 1983
46	Al-Mashari' Al-Mashari'	Main Str. P.O.Box:9 Tel: 43	May 1983
47	Al-Kraymeh Al - Kraymeh	Main Str. P.O.Box: 46 Tel: 47	August 1983
48	Ajlun Ajlun	Ajlun Amman Str. P. O. Box: 36 Tel: 139,230 Main Str. P. O. Box: 12 Tel: 70	August 1983
49.	Kufranjeh Kufranjeh	Main Str. P.O.Box: 12 Tel: 70	August 1983
50.	Mafraq Mafraq	King Faisal First Str. P.O. Box: 55	September 1975
51	Jerash/ Jerash	King Abdalla Str. P.O. Box: 5 Tel: 51269, 51669	November 1976
52	Salt/ Salt	Maidan Str. P.O. Box: 150 Tel: 4861-4863	July 1975
53	Al-Fuhais Al-Fuhais	P.Ö.Box: 77 Tel: 844171/177,377	July 1976
54	Mahess/ Mahess	Main Str. P.O.Box: 41 Tel: 272-277	March 1982

No.	Branch	Address	Operating Date  March  1979	
55	Dair Alla Dair Alla	Main Str. P.O.Box: 55 Tel: 844271/105		
56	Southern Shuna Southern Shuna	Government Department Center     P.O. Box: 9 Tel: 64531/153	August 1981	
57	Karameh Karameh	Main Str.P.O.Box:25 Tel: 68	August 1983	
58	Karak/Karak	Municipality Building, Nuzha Str. P.O.Box: 66, Tel: 51042	September 1976	
59	Potash/Karak	Ghor El-Mazra' a Residential Area P.O.Box: 2 Tel: 65118/130	March 1981	
60	Mu'ta/Mu'ta	Opposite Municipality Building P.O.Box: 3 Tel: 65	June 1982	
61	Aqaba/Aqaba	Kurnaish Str. P.O. Box: 331 Tel. 5325, 5414,5251	November 1976	
62	Tafileh Tafileh	Agricultural Credit O: ganization Building P.O. Box: 34 Tel: 260,692	September	
63	Ma'an/Ma'an	King Hussein Str. P.O.Box: 102 Tel: 32601-32603	February 1978	
54	Wadi Musa Wadi Musa	P.O.Box: 12 Tel: 61082	March 1981	
65	Al-Showback Al-Showback	Municipality Building . P.O.Box: 15 Tel: 70 - 71	February 1982	